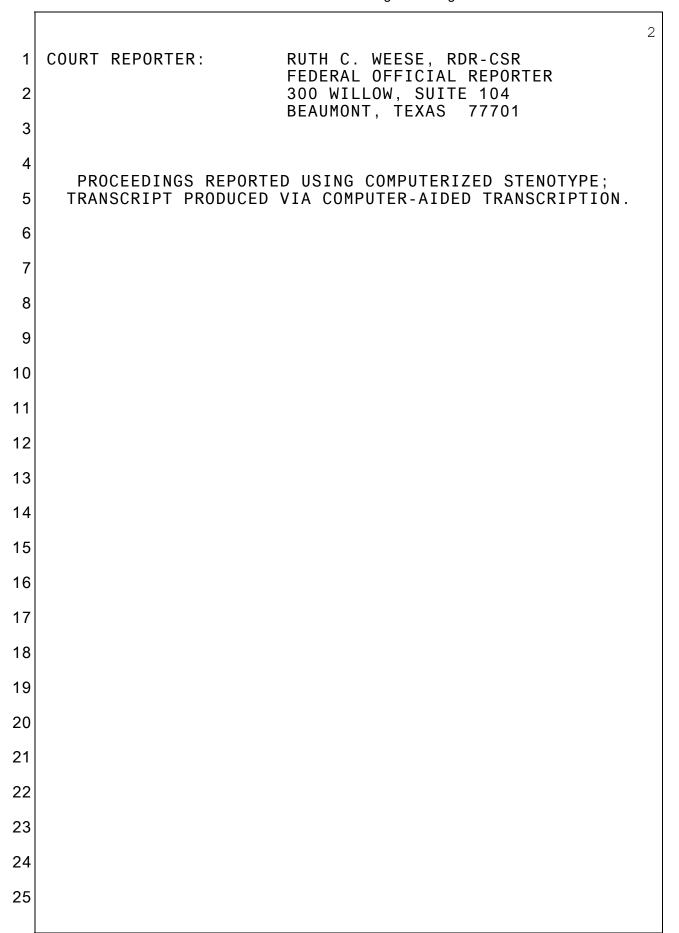
1 2	UNITED STATES DISTRICT COURT EASTERN DISTRICT OF TEXAS BEAUMONT DIVISION
3	UNITED STATES OF AMERICA   DOCKET 1:21-CR-00009 (1)
4	JUNE 17, 2021
5	VS.     2:31 P.M.
6 7	SHASHANK SHEKHAR RAI   BEAUMONT, TEXAS
8	
9	VOLUME 1 OF 1, PAGES 1 THROUGH 24
10	REPORTER'S TRANSCRIPT OF SENTENCING HEARING
11	BEFORE THE HONORABLE MARCIA A. CRONE UNITED STATES DISTRICT JUDGE
12	UNITED STATES DISTRICT SUDGE
13	
14	APPEARANCES:
15	FOR THE GOVERNMENT: JOSEPH BATTE
16	US ATTORNEY'S OFFICE 350 MAGNOLIA AVENUE
17	SUITE 150 BEAUMONT, TEXAS 77701
18	LOUIS MANZO
19	DEPARTMENT OF JUSTICE-WASHINGTON 1400 NEW YORK AVE NW
20	WASHINGTON, DC 20005
21	FOR THE DEFENDANT: JOSEPH HAWTHORN
22	2630 LIBERTY AVE BEAUMONT, TEXAS 77702
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The guidelines in the cases state that where there is no actual loss, it's the intended injury to the complainant that the courts look at to calculate what the loss should be.

In a loan type case that we have here, that is whether or not the Defendant intended to repay the loans. The Government has the burden of proving by a preponderance of the evidence that he did not intend to repay the loans. He did intend to repay the loans. There is no evidence to the contrary. He has always paid his financial obligations. There is no information in the record that would indicate that he would not pay his financial obligations. He has no criminal record. He has paid all the loans that he has ever made. He cashed in a substantial 401(k) plan from his employer whenever he was charged in this particular case. He placed -- he did not try to secret that money. He placed it in investments.

So it's our contention, Your Honor, that according to the cases and the guidelines, the loss calculation should be zero. We submitted briefs in our arguments in support of that proposition and we rely on those.

THE COURT: All right. Do you wish to respond?

MR. MANZO: Thank you and good afternoon, Your Honor. The Payroll Protection Program was a program designed to help small businesses during a pandemic. More than anything, it was designed to be almost like a grant where if a small business received the money and used it for a specific means such as paying for employees to stay in the employ of the business, that loan could then subsequently be forgiven.

The Defendant took advantage of this program. It was designed to help employees stay afloat during the pandemic. He applied for one program -- he applied once for a \$10 million loan and he subsequently applied again for a \$3 million loan using his shell company which did not exist in real life and employed no people. It had no operations.

In these packages he submitted fake tax documents and fake payrolls. He followed up with phone calls and e-mails to the loan processors. It was a consistent and sustained effort to steal taxpayer money, not a one-time lapse in judgment.

Under the sentencing guidelines, intended loss is a pecuniary harm that would have resulted from a fraud. And that's here 100 percent of the money that he applied for, the 13 million. The PPP is not the Rai Family investment fund. The federal government could

have created a fund for pure speculation for investments along the lines what the Defendant claims he was going to use the money for, but it didn't. It created a fund used to help employees and small businesses during the pandemic.

When he applied for the funds using fraudulent tax documents and fraudulent payrolls, he was putting in jeopardy the ability for other businesses and other employees to receive access to those funds.

Under *Dowl*, which we quoted in our papers, the intention to divert government funds from the intended use is the intended loss amount. Our stance is that the defense is trying to complicate this issue unnecessarily. There's no intent to repay requirement. And even if there was, there is no evidence that the Defendant intended to repay any money. The defense points to a note pulled from the Defendant's trash during the investigation that outlined an investment strategy that the Defendant could have employed. It involved \$1 million for three different areas of investment, including options and futures.

There's nothing in that document about any intent to repay. Even if the Court were to find that the Government had some intent or the -- even if the Court were to find the Government had some, you know, had some

burden to show that the Defendant did intend to repay the money, the Court could find that the Defendant was reckless in intending to defraud the loan. The Defendant admits in the plea paperwork and in the information that he submitted two false loan applications. The Defendant admits to submitting them to the Payroll Protection Program.

If the Defendant wanted to get a loan via false paperwork and false statements, and then he intended to repay it back, he could have gotten any loan. He could have gone down to his local bank and applied for a fraudulent loan that way. The reason that he applied for a Payroll Protection Program loan is because it is forgivable.

And finally, if you looked at what the Defendant was doing here by creating the fake payrolls and fake tax documents, if he then came back after when it was time to either seek forgiveness for the loan or to repay the money, and he all of a sudden decided to change the scheme, it would raise red flags.

It would be incomprehensible, illogical for the Defendant having obtained the loan via false pretences, then pay the money back. It would be as if a bank robber was going back to the bank after the offense having used the money for his purposes and then returning

the rest saying that he didn't need it. It would be inconsistent with the offense at hand and it would be inconsistent with logic.

Finally, we'd like to just cite to a couple of cases again we put in our motions that I thought were illustrative of why the Defendant should be held for the full 13 million of intended loss amount.

In *U.S. v. Lane* the court there had a quote. It said gamblers often lose. In that case the courts said the sentencing guidelines focus on conduct of the Defendant and the objective financial risk.

So even taking the Defendant's words, which again are unsupported by really any evidence that he intended to pay back the money because he was going to invest it in the stock market, gamblers often lose. The stock market is not a guaranteed return. The investment strategy he wrote on a small piece of paper was extremely risky. And there again is no evidence that he sought to return the money again.

And then two more cases cited here, *U.S. v.*Sowels, and that stands for the premise or the case law that incomplete offenses equal -- in an incomplete offense the intended loss equals the total amount of funds put in jeopardy by the Defendant's actions. And this is a case where the Government was able to step in,

prevented the second \$3 million loan from going out. The Defendant, if he had received the money and then provided some evidence that he was intending to pay back the money either through his actions or through his statements, we might be in a different situation. But here as in keeping with <code>Sowels</code>, it is an incomplete offense and <code>Sowels</code> stands for the proposition that the intended loss equals the total amount of funds put in jeopardy by the <code>Defendant's</code> actions.

the Government's stance on the loss amount. Intended loss is the amount recklessly put at risk. The Defendant recklessly put that money that he tried to steal at risk by taking it from the taxpayer. There is no evidence that he intended to pay it back. There is some evidence that he intended to invest it in the stock market. But there's absolutely no evidence that he intended to use it for any kind of use in keeping with the program.

For those reasons, the Government thinks that the intended loss amount should be the 13 million outlined in the motions in this case.

THE COURT: Anything further?

MR. HAWTHORN: None of the cases cited by the Government in this -- on this particular issue are the same as the facts in this particular case. In this case

the Defendant got no money. In the cases cited by the Government, there was partial funding. Also in the cases cited by the Government, there was some background to the Defendant concerning reckless conduct that they had been involved in previously.

Here there's no evidence that this Defendant has ever been involved in any reckless conduct. To the contrary. He has been a very stable person his entire life. I will agree this was a harebrained scheme, but there's no evidence that he did not intend to pay this money back, nor that he did not have the ability to pay the money back. And for that reason, we think that the loss amount in this particular case should be what the loss amount is, zero.

THE COURT: Well, the Court finds that intended loss is what's at issue here. And the Court finds that Rai intended to cause the loss of \$13,0006,200, the amount he attempted to receive through the Paycheck Protection Program loans. The whole point of these loans and what's attractive to Mr. Rai and others is because they are forgivable. That's what distinguishes it from the other available loans he could have gotten at the same time from the SBA. There were favorable interest rates, but those you had to pay back. These were forgivable. Although he claims he intended to

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repay the loans, I think his actions suggest otherwise.

First, he chose to apply for a forgivable PPP loan rather than a non-forgivable loan. Unlike most loans, eligible borrowers of PPP loans qualify for full loan forgiveness.

And so the statistics show First Draw PPP loans made to eligible borrowers qualify for full loan forgiveness if during the 8 to 24-week covered period following loan disbursement the employee compensation levels are maintained, loan proceeds are spent on payroll costs and other eligible expenses and at least 70 percent of the proceeds are spent on payroll costs. Mr. Rai devised false tax returns and payroll records to try and substantiate these kind of figures that would allow him to get large loans, ten million and three million, in funds by saying he had these high payroll costs. And so within the 8 to 24-week period using those false figures he would be repaying. I mean he used the same kind of false records to support showing that he paid payroll as he did to try to get the loans.

It was discovered that it wasn't genuine. I don't know how that occurred, but I think it's clear that he was trying to get this money, not just once, but twice and because they were forgivable.

And apparently by January 2021 the SBA had

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forgiven nearly 85 percent of the PPP loans. And the SBA had several lending programs available with lower interest rates and more favorable terms than loans from private lenders, but Mr. Rai didn't get that to get his money for investment, he got the forgivable PPP loans. He tried to get that. He falsified documents to support a request to have the loan forgiven. He created fake tax returns, payroll records in support of the first and second loan applications, used false payroll expenses when extended over a two-month period easily amounted to more than 75 percent of the requested PPP loan amount. mean he didn't say that he had payroll of 20,000, but he said he had payroll in large amounts that would cover that would extend to the ten million and the three million that he was intending to get from the PPP loans. So with those kind of payroll requirements, if he had those people indeed on the payroll and kept them on his payroll he would easily devote the funds to the payroll expenses and other eligible expenses within the requisite time frame of the 8 to 24 months -- 8 to 24 weeks.

So I think the way he structured the whole thing suggests he was getting these PPP loans because they were forgivable. So I think that refutes the notion that he intended to pay it back. He may have intended to use the money for investment purposes, but he thought he

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could use the money for investment purposes, didn't matter whether he paid it back, he could use it, but he hoped to keep it without having to pay it back.

I think the whole -- it was all targeted to this very unique program. It's very unusual that the Government is going to allow you to have money that's a forgivable loan. And I think he capitalized on the unfortunate circumstances that many business found themselves in when they couldn't maintain their payroll, couldn't maintain their business and needed this type of assistance. Mr. Rai didn't need this. He was just -- I don't know what would motivate him to do this, but it is like he thought he was the smartest guy in the room. Не could get this free money from the Government and invest it and who knows, but it doesn't make any sense that he was intending to pay it back because there are other avenues he could have gotten loans if he wanted to get money for investment to pay back.

I think his -- in any event, certainly he exhibited a conscious indifference and recklessness in the way the funds obtained could have been repaid. He was going to try to invest them, but they were a very risky plan to do that. Certainly the stock market can't be depended on to generate income. If you have lost money in the stock market, there's no guarantees there.

So it may be the investment strategy really didn't make a lot of sense that a reasonable investment -- investor would assure that their portfolio would be protected. I think he intended to -- by his own admission he intended to gamble funds in risky, complicated financial instruments which would put the funds in jeopardy. He did seem to cash in his 401(k), but he invested in very speculative on-line trade entities which may be to his advantage, but that's fine, that's his money, he can do what he wishes with that. But this is not appropriate to use with the PPP funds at all which are restricted to covering payroll expenses for people who are adversely affected by Covid-19 pandemic restrictions and other eligible expenses.

I also find -- it's really not an objection, but I think the Government brought it out or I think probation brought out, the sophisticated means that he used to do this. I think that his actions justify a two-level increase, the sophisticated means under United States Sentencing Guideline 2B1.1(b)10(c). He had a shell company, Rai Family, LLC, registered in 2019. But he had no active operations or employees. But he then created fake -- complicated fake tax returns and payroll records to make the company appear to be a legitimate operating entity. He said the employees were in Texas.

He applied to two different financial institutions to fraudulently receive government funds from the program. He used the false tax and payroll records in support of the applications. So I think this is certainly a sophisticated scheme that he devised in order to try to get these funds. So the objection is overruled.

To the extent the Court previously deferred acceptance of the plea agreement, it is now accepted and the judgment and sentence will be consistent with it.

The Court finds the information contained in the presentence report has sufficient indicia of reliability to support its probable accuracy. The Court adopts the factual findings, undisputed facts and guideline applications in the presentence report.

Based upon a preponderance of the evidence presented and the facts reported in the presentence report, while viewing the Sentencing Guidelines as advisory, the Court concludes that the total offense level is 26, that's with the two extra points for sophisticated means, and criminal history category of I, which provides for an advisory guideline range of 63 to 78 months.

Does Defendant's counsel wish to make any remarks on behalf of the Defendant?

MR. HAWTHORN: Yes, Your Honor. Your Honor,

we would ask that you sentence the Defendant to a home confinement and probation sentence. We think that is sufficient to address the conduct in this particular case. And also his background, he has no criminal record. This was his first offense. It is not a crime of violence. He constitutes no danger to society. He is a well-educated person which I guess cuts both ways. He should have known better, there's no question about that. But at the same time, his own actions have seriously hampered his future. He had a promising future as an engineer and now with this what I have called a harebrained scheme, who knows what his future is even though he has an excellent education and great prospects.

So considering all that, we would ask that you sentence the Defendant to a home confinement and then probation.

THE COURT: Well, I think he's not eligible for probation. Is the probation officer -- the presentence report says probation is ineligible; is that correct?

PROBATION OFFICER: Yes, ma'am, that's correct.

MR. HAWTHORN: Well, I think, Your Honor, if you -- you could vary the sentence. I haven't filed a motion for a variance because I don't think a variance

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was appropriate in this case because I think the
guidelines should be between zero and seven in this
particular case. But it doesn't take a motion for
variance for the judge to grant a motion for variance.
You can do it on your own.
          THE COURT: I am intently aware of the
variance.
          I am just pointing out that probation doesn't
seem appropriate. I don't think I can vary to a
probation, but I know I can grant a variance. I haven't
even considered that.
                      So...
          PROBATION OFFICER: I'm not sure in this case
a variance would be appropriate either. Paragraph 56,
this is a class B, so I don't know that even by statute
he is eligible for probation.
          THE COURT:
                      I am not saying probation, I'm not
saying a variance for probation. I don't think a
variance would warrant. I don't think probation is
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available, but I can certainly grant a variance from the guideline range. So I understand.

Does the Defendant wish to make a statement?

THE DEFENDANT: No. Your Honor.

THE COURT: Does the attorney for the Government wish to make any remarks?

Your Honor, we would ask for a MR. MANZO: sentence consistent at the bottom end of the guidelines in this case.

THE COURT: Does counsel know of any reason why sentence should not be imposed at this time?

MR. HAWTHORN: No, Your Honor.

MR. MANZO: No, Your Honor.

THE COURT: Well, I think a variance is warranted. It is troubling that a person with so much promise would make such as Mr. Hawthorn calls it a harebrained decision to do this. It really doesn't make sense. Mr. Rai has a good education. He had a good job. No criminal history. I don't understand what prompted him to do this, and not just once, but twice.

But I think in view of -- I think the offense level overrepresents the seriousness of the offense in this situation because the loan was not funded. The loans were not funded. He didn't receive any funds from the Government. He has got an excellent employment record and education. It can best be described as aberrant behavior. I don't know what got into him, but something did. But I think a variance is in order, just not to probation. Okay.

Pursuant to the Sentencing Reform Act of 1984, having considered the factors noted in 18 U.S.C., Section 3553(a), and after having consulted the advisory Sentencing Guidelines, it is the judgment of the Court

that the Defendant, Shashank Shekhar Rai, is hereby committed to the custody of the Bureau of Prisons to be imprisoned for 24 months on Count 1 of the information. It is further ordered the Defendant must pay the United States a fine of \$20,000 which is due and payable immediately.

It is ordered the Defendant must pay the United States a special assessment of \$100 which is due and payable immediately. Upon release from imprisonment, the Defendant will be on supervised release for a term of two years. Within 72 hours of release from the custody of the Bureau of Prisons, the Defendant must report in person to the probation office in the district to which the Defendant is released. The Defendant must not commit another federal, state or local crime and must comply with the standard conditions that have been adopted by this Court.

In addition, the Defendant must comply with all applicable mandatory conditions and the following special conditions:

The Defendant must provide the probation officer with access to any requested financial information for purposes of monitoring fine payments and employment, as well as efforts to obtain and maintain lawful income. The Defendant is prohibited from filing

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forms, claims, invoices or other documents used to receive loans, compensation, disbursement or other funds from any federally funded program without the approval of the probation officer.

The Court finds this to be a reasonable sentence in view of the nature and circumstances of the offense entailing the Defendant's making false statements to a bank in connection with a fraudulent scheme to obtain forgivable Paycheck Protection Program loans authorized by the Coronavirus Aid, Relief and Economic Security CARES Act, the Defendant's submitting a false and misleading PPP loan application to a participating lender on April 8th, 2020, seeking \$10 million in funds, his falsely stating that Rai Family, LLC had 250 employees and the company's average monthly payroll was \$4 million when the company actually was a shell and had no active operations or employees, his submitting a fraudulent tax return showing that the company had paid \$23,228,512 in wages, tips and other compensation along with a false and misleading spreadsheet purporting to show the payroll, his submitting a false and misleading PPP loan application to another participating lender on April 20, 2020, seeking \$3,006,200 in funds, his falsely stating that Rai Family, LLC had 264 employees and the company's average monthly payroll was \$1,202,480, his

speaking on the telephone with a representative of the second lender in which he confirmed the same false information and stated that all the employees were in Texas, the discovery of the fraud before the funds were actually disbursed to the Defendant, and his use of sophisticated means to perpetuate the scheme.

Although the Court finds the guideline calculations announced at the sentencing hearing to be correct, to the extent they were incorrectly calculated, the Court would have imposed the same sentence without regard to the applicable guideline range in light of the factors set forth in 18 U.S.C. Section 3553(a).

The Court finds the sentence will serve as just punishment, promote respect for the law, and deter future violations of the law.

You have a right to appeal your conviction if you believe that your guilty plea was somehow unlawful or involuntary or if there was some other fundamental defect in the proceedings that was not waived by your guilty plea. You have a statutory right to appeal your sentence under certain circumstances, particularly if you think the sentence is contrary to law.

A Defendant, however, may waive those rights as part of a plea agreement; and you've entered into a plea agreement which waives certain rights to appeal your

conviction and sentence.

With the exception of the reservation of the right to appeal on specified grounds set forth in the plea agreement, you've waived any appeal, including collateral appeal, of any error which may have occurred surrounding the substance, procedure, or form of the conviction and sentence in this case. Such waivers are generally enforceable, but if you believe the waiver is unenforceable, you can present that theory to the appellate court.

With few exceptions, any notice of appeal must be filed within 14 days of judgment being entered in your case. If you're unable to pay the cost of an appeal, you may apply for leave to appeal *in forma pauperis*. If you so request, the clerk of the court will prepare and file a notice of appeal on your behalf.

The presentence report is made part of the record and is placed under seal except counsel for the Government and defense may have access to it for purposes of appeal.

Are there any other counts?

MR. MANZO: No. Your Honor.

THE COURT: All right. The Defendant is ordered to surrender to the custody of the United States

Marshal immediately after this hearing is over. Is there

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   a particular facility you wish to request?
              MR. HAWTHORN:
                              No, Your Honor, there's not.
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              THE COURT: All right. Very well. Thank you
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   and you are excused.
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              COURTROOM DEPUTY: Your Honor, there's a prior
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   indictment.
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              THE COURT: Oh, there's a prior indictment.
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              MR. MANZO: We move to dismiss the prior
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   indictment.
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              THE COURT: Granted.
                                     Okay.
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              (Proceedings concluded, 3:01 P.M.)
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   COURT REPORTER'S CERTIFICATION
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              I HEREBY CERTIFY THAT ON THIS DATE, JUNE 23,
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   2021, THE FOREGOING IS A CORRECT TRANSCRIPT FROM THE
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   RECORD OF PROCEEDINGS.
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                    Rut C. Weese
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                      RUTH C. WEESE, RDR-CSR
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